

For the **next years** we take

Total Care of your **fleet's gas detection demands**so that you can **enjoy peace of mind.**

a solution provided exclusively by:





What is TotalCare

Total Care Solution is a complete, cost-effective, 3 or 5 year coverage for any company's needs in gas detection devices and relevant spare parts.

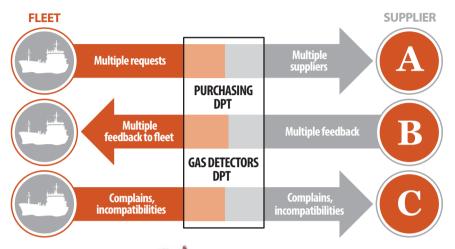
This solution is addressed to all the work areas that under international and national laws are obliged, to comply with the relevant Safety Measures for personal protection (chemical industry, Tankers, LPG, LNG, oil companies, etc).

A solution by:

POSEIDON Marine Supplies and DRÄGER Hellas

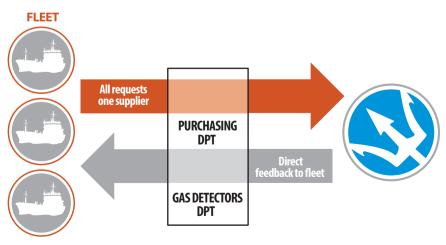


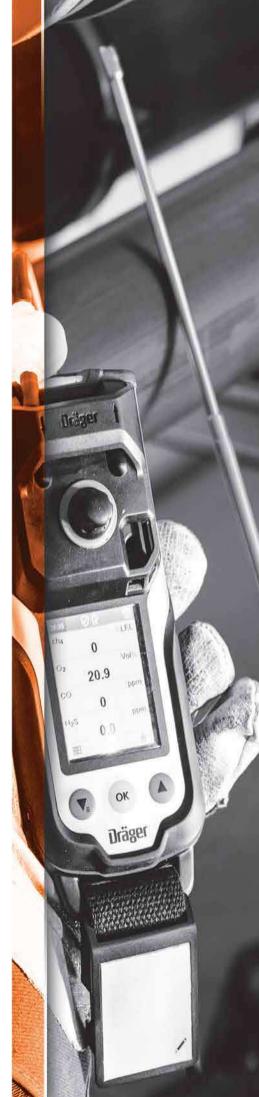
Current situation



Time & money consuming, never ending cycle









How does it work?

- 1. Replacement of old equipment with brand NEW Dräger devices.
- 2. Customized solution according to your demands.
- 3. One point of contact for supply of Gas Detectors and their accessories.
- 4. Continuous Dräger Certified Trainings for proper usage & on-board calibration.
- 5. 24/7 Technical support for all maters.
- 6. Monitoring database of all gas detectors and alert for expiration dates.
- 7. Always available spare parts ready to be dispatched when needed.
- 8. Fixed cost per year NO hidden costs- NO surprises.

Advantages



FIXED

COST

Up to 30% cut down on expenses with fixed annual fee per vessel, hence no hidden costs.



Cut down on operation time with necessary training and support.



Elimination of surprising costs. Provision of training & all necessary components for the complete and safe operation of the gas detectors such as sensors throughout the duration of the contract.



Provision of all the necessary additional devices / accessories needed for the calibration, for the daily bump test check etc. which will ensure the proper and safe operation of the gas detectors.



Dispatch of spare parts and/or replacement of gas detectors if necessary, when it cannot be repaired during the Total Care program.

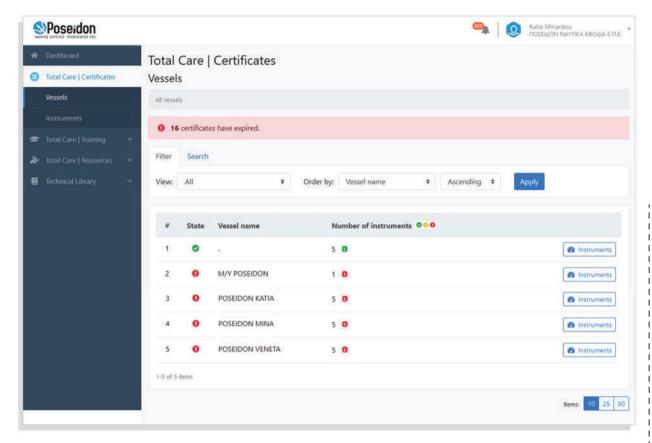


Your fleet is equipped with brand new Dräger gas detection devices.



24/7 technical support through our dedicated cell hot line +306907902954 and e-mail address totalcare@poseidonms.com and continuous access to your certificates via our online portal.

Client Portal



Online Portal ...

for the continuous access of each client to:

✓ Devices certificates ✓ Crew Certificates ✓ Draeger Literature ✓ Training Material

Figures









Included Equipment

X-am 2500 (4 gases)
 X-am 2500 charger & battery
 X-am 2500 external pump
 X-am 2500 Bump Test Station
 Calibration cable DIRA
 X-am 2500 calibration cradle
 Span Gases
 Regulator valve
 Hose
 X-am 8000 portable
 X-am 8000 charger and calibration accessories
 X-am 8000 Water & dust filter



Opinions

"Total Care solution delivers everything it says, total safety, with total economy and total technical support & training."



Cpt. Nikos Filippoglou Marine Manager Athenian Sea Carriers LTD.

"The best cost-effective solution for our fleet that offers us great peace of mind in terms of the safety onboard through certified trainings and great 24 hour technical support."



Stavros Papageorgiou Technical Director Tufton Oceanic / FML Shipmanagement

"Thenamaris ' contract with Total Care is consistent with our commitment to the safety of seafarers onboard our managed vessels. Safety is integral to the way we do our business and is our first priority. The Total Care solution includes the provision of certified training to crew and 24 hour proven technical support from a fast response team with global support. Total Care combines high quality instruments with excellent service, contributing to peace of mind for vessel operators and seafarers alike."



Konstantinos Petrocheilos THENAMARIS Purchasing Manager, Thenamaris

"The Total Care solution provides an excellent service with high-quality instruments."



Cpt. Evangelos Soultanis Safety Superintendent/ Lead Auditor Quality Assurance Dept., TMS Tankers



