

For the **next years** we take
Total Care of your **fleet's gas detection demands**
so that you can **enjoy peace of mind.**

a solution provided **exclusively** by:



What is **TotalCare?**

Total Care is a comprehensive, **fixed-cost program** designed to meet your company's needs for **gas detection devices** and related spare parts.

It is specifically designed to support demanding workplaces that, **under national and international regulations**, must comply with **personal protection & safety measures**, such as those in the chemical industry, refineries, oil companies, tanker vessels, dry cargo vessels, LPG/LNG vessels, and similar sectors.

A solution by:

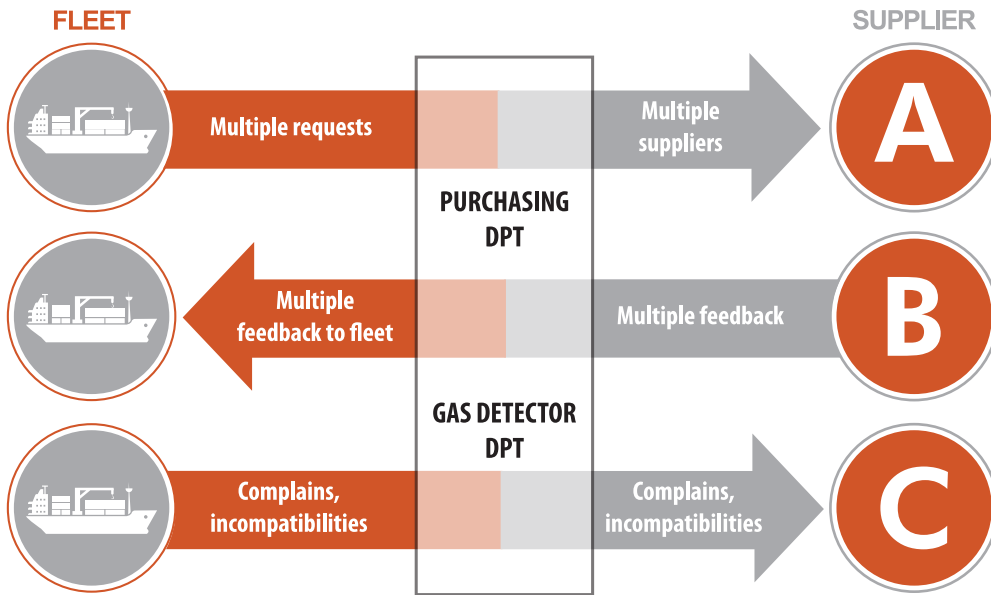
POSEIDON Marine Supplies
and **DRÄGER Hellas**

Certified by:

TUV HELLAS (TUV NORD) S.A.

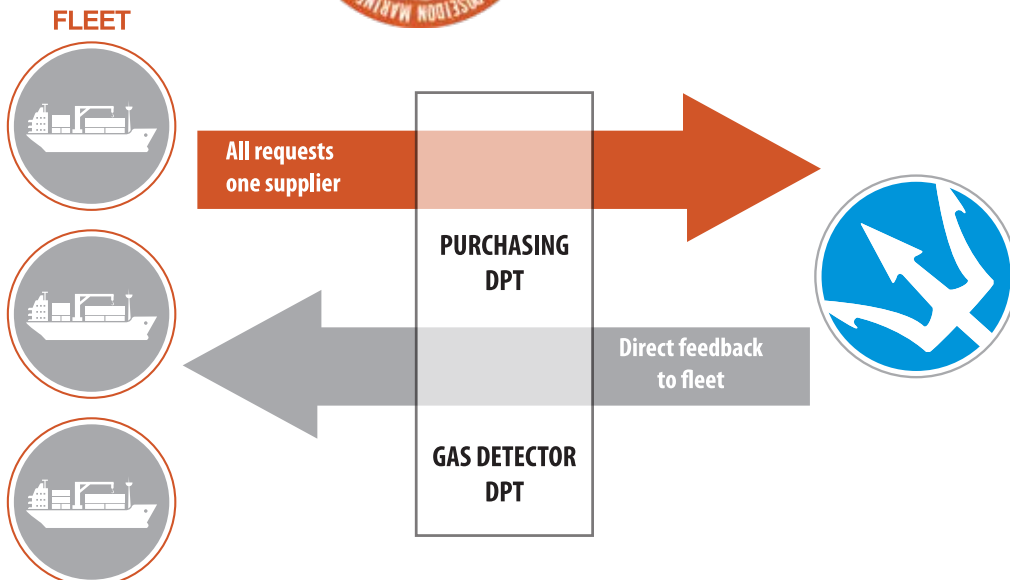


Current situation



 **Time & money consuming, never ending cycle**

with  solution



How does it work?

**STATE
OF THE ART
PRODUCTS**

**CONTINUOUS
TRAINING**



**FIXED
COST**

**24/7
SUPPORT**

1. Replacement of old equipment with brand NEW Dräger devices.
2. Customized solution according to your demands.
3. One point of contact for supply of Gas Detectors and their accessories.
4. Continuous Dräger Certified Trainings for proper usage & on-board calibration.
5. 24/7 Technical support for all matters.
6. Monitoring database of all gas detectors and alert for expiration dates.
7. Always available spare parts ready to be dispatched when needed.
8. Fixed cost per year - NO hidden costs - NO surprises.

Advantages



More than 30% cut down on expenses with fixed annual fee per vessel, hence no hidden costs.



Cut down on operation time with necessary training and support.



Elimination of surprising costs. Provision of training & all necessary components for the complete and safe operation of the gas detectors such as sensors throughout the duration of the contract.



Provision of all the necessary additional devices/ accessories needed for the calibration, the daily bump test check etc. which ensures the proper and safe operation of gas detectors.



Dispatch of spare parts and/or replacement of gas detector if necessary, when it cannot be repaired during the Total Care program.



Your fleet is equipped with brand new Dräger gas detection devices.



24/7 technical support through our dedicated mobile hot line +306907902954 and e-mail address totalcare@poseidonms.com and continuous access to your certificates via our online portal.

Client Portal

The screenshot shows the Poseidon Client Portal interface. The top left features the Poseidon logo and a navigation menu with options like Dashboard, Total Care | Certificates, Vessels, Instruments, Total Care | Training, Total Care | Resources, and Technical Library. The top right shows a user profile for Markos Vlachos. The main content area is titled 'Total Care | Certificates' and 'Vessels'. It includes a notification that '1 certificate has expired'. Below this is a filter and search section, and a table listing vessels with their states, names, and instrument counts. The table has columns for '#', 'State', 'Vessel name', and 'Number of instruments'. The vessels listed are M/V TWENTY FOUR (1 instrument), M/V SEVEN (1 instrument), and M/T 365 (2 instruments). Each row has an 'Instruments' button. The bottom right shows 'Items: 10 25 50'.

#	State	Vessel name	Number of instruments
1	✓	M/V TWENTY FOUR	1
2	✗	M/V SEVEN	1
3	✓	M/T 365	2

Online Portal

for the continuous access of each client to:

- ✓ Devices certificates
- ✓ Crew Certificates
- ✓ Dräger Literature
- ✓ Training Material

Figures



COMPANIES



VESSELS



PEOPLE TRAINED



Included Equipment

- 1. X-am 2500, 5000, 5600
- 2. X-am 8000
- 3. Calibration adaptors
- 4. PC connection USB-DIRA
- 5. X-am 2/5x00 external pump
- 6. X-am 2/5x00 Bumpstest
- 7. Regulator valve
- 8. Span Gases



Navigating IMO Resolution MSC.581(110)

The IMO has revised Resolution A.1050(27), introducing updated recommendations for entering enclosed spaces. These changes are now closely tied to the ISM Code, meaning company procedures and risk assessments must reflect the new standards.

Why this matters

Recent findings show that CO₂ can build up even when oxygen levels appear normal, especially in spaces where small leaks allow air exchange. This creates a hidden risk: a space may pass an oxygen test but still be unsafe to enter.

Key points from the revision

- ✓ Atmospheric testing must now include CO₂ and other gases, not just oxygen
- ✓ Crews should understand which gases may be present and how to interpret readings
- ✓ Gas detectors must be maintained, calibrated, and properly documented
- ✓ Test results should be linked to entry permits and company risk assessments

Our solutions

Multi-gas detectors & Gas detection tubes



 **Poseidon** totalcare@poseidonms.com
www.poseidonms.com

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